









### Contents

#### Cover Letter

### Company Background

- A. Expertise
- B. Community Partners
- C. Utility Scale
- D. Distributed Generation
- E. Battery Storage
- F. Construction Management Services

### Statement of Qualifications

- A. Financial Statements
- B. Years in Business
- C. Organizational Details
- D. Major Partners

#### Our Team

Contact Details & References











### **Cover Letter**

To Whom it May Concern:

US Solar and Storage Holdings LLC, a division of US Renewables LLC, appreciates the opportunity and your consideration. Our team at USSH understands that investing in these types of assets takes a great deal of experience from the right partner to provide an adequate return on investment (ROI).

Our expertise with utility-scale solar, natural gas, hydroelectric, pumped storage, battery storage, and distributed generation projects, along with our experienced engineering teamand partners will allow us to develop, design, value-engineer, procure, and manage the construction of a system that is safe and of the highest quality, all while trying to meet our most important goal; building a relationship with our partners.

In this SOQ you will find our corporate history, relevant project examples, and team bios for your consideration, so that you may make a well-informed decision on your project.

Please contact us with any questions or comments, or points for clarification. We look forward to a successful working relationship with you.

Sincerely,

Tommy Nelson tnelson@ussolarandstorage.com









## Company Background

USSH has a team and Board of Advisors with more than ten decades of collective experience developing and constructing commercial and utility-scale energy projects, including PV, natural gas, hydroelectric, pumped storage, battery storage, and distributed energy. USSH has assets nationwide that they have developed, constructed, and financed. The company has a nationwide footprint of development, financing, engineering, procurement, & construction(EPC), project management, and construction management services, in the U.S., Canada, and Mexico. We specialize in utility-scale markets across North America. Every project benefits from our deep understanding of land development and is supplemented by our project management and construction management experience.

#### A. Expertise

Since 2008, USSH has developed several successful portfolios proving our extensive ability in Land Development services and Project Management / Construction Management services. The managers of USSH have extensive real-world construction experience in all aspects of the energy industry.

#### B. Community Partners

USSH makes it a point to develop real world relationships with the communities in which we operate. For every greenfield project, we set aside a portion of the overall budget to set up and fund a 501c3 organization of the community's choosing. This allows the community to benefit from more than just the green energy from our projects, but also to direct funds to where they are most needed.

In the past we have installed systems on school rooftops and carports, funded educational programs, set up parks, provided lighting for football/soccer fields powered by green energy behind-the meter, and a variety of other options. We provide the articles of incorporation and set up the 501c3, then the community forms their own Board of Advisors to manage thefunds. This has proven to be a successful and appreciated model for community benefits.







#### C. Utility-Scale

USSH team has a vast range of experience in utility-scale solar development. We provide services ranging from project siting and land development, land and Right of Way acquisition, project due diligence, management of entitlements and legal matters, interconnection management, selection of equipment, and construction management. The industry knowledge and experience within the U.S. team along with the support of local subcontractors allow for the delivery of utility-scale projects on time and within budget. The USSH team have been responsible for the development, entitlement, estimation, value-engineering, project management, and construction management of double-digit GW of utility-scale solar and storage projects over the course of their careers.

#### D. Distributed Generation

USSH has a wealth of experience, whether stand-alone or through one of our charity donations, in development, oversight, implementation, and commissioning of rooftop, ground-mounted, and solar canopy installations in the distributed generation market. Examples of successful projects include Borrego School System and ground mount systems for educational centers.

#### E. Battery Energy Storage Systems

As an experienced leader in the industry, USSH has led the greenfield development of over 6 GW of battery storage projects within the last two years. We have been at the forefront of this new subset of the industry, assisting in state-level policy making, guiding local AHJ's in their permitting determinations, crafting ordinances, and siting and developing projects for investors. Our team understands the unique requirements of developing BESS and has led projects that have been fully developed and contracted. We were also a part of developing the first off grid microgrid installation in San Diego County.

#### F. Construction Management/Owner's Representative and QA/QC Services

US Solar & Storage has managed the installation of many of the largest and most complex project builds across the country, both utility scale as well as commercial rooftop and carport builds. Projects under our management have ranged from 300 KW up to 250 MW in size. Having worked for both the EPC as well as the owner, we are uniquely qualified to help deliver your project on time and within budget.

We add value by asking questions first and determining the client's need. All clients want the best sequence of construction while maintaining schedule and budget, but we endeavor to deliver all of that along with excellent communication, a professional attitude, and with the highest regard for site safety. We bring practical experience to the project and pride ourselves on our ability to identify gaps and risk.

Our Construction Management and QA/QC Services begin during the design phase and include the following:

- Project feasibility and risk assessment
- Schedule and budget evaluations
- Value engineering
- Constructability and design review
- Cost estimates









- Monitoring, coordinating, and documenting daily construction activities
- Quality Assurance
- Quality Control
- Site safety coordination
- Project specific site safety plan creation and implementation
- AHJ coordination and management
- Utility coordination and management
- Best Practices implementation







#### A. Financial Statements

Available upon request.

#### B. Years in Business

US Solar Holdings – 14 years as an independent entity

#### C. Corporate Details

US Solar Holdings, LLC

Date of Organization: 18 October 2008

State of Organization: Delaware

Privately held and wholly owned MBE/WBE company

#### D. Major Partners

USSH is one of the leading development and project management service providers nationwide. Some of USSH major clients and partners have included Tenaska, Pine Gate Renewables, Cypress Creek Renewables, NRG Energy, First Solar, ArcLight, CH2M Hill, Caithness, and Baltimore Electric. It is only through our collective experience and the experience of our Board of Advisors that we have been able to have as much success to date.











### Our Team

## Tommy Nelson *CEO*

Tommy is the CEO of US Solar Holdings Development, LLC, where he leads the development and execution of the company's market strategy, driving growth in both distributed generation and utility-scale renewable projects. With more than a decade of experience across the full project lifecycle, he has played a pivotal role in advancing over 6 GW of battery storage and double-digit GW of solar projects from conception and entitlement through construction and commissioning.

Prior to rejoining US Solar Holdings, Tommy served as Vice President of Development at Core Development Group and as Director of Development at BayWa r.e. Solar Projects. His early career with US Solar Holdings as a Project Manager provided him with hands-on expertise in development, permitting, and project execution, experience that continues to inform his leadership today.

Throughout his career, he has led every aspect of the project life cycle from inception to commissioning. Tommy has combined technical expertise with strategic vision to bring renewable projects to market, expand investor value, and accelerate the transition to a clean energy future.

Tommy holds a B.S. in Civil Engineering from the University of Maryland and has over 20 years of experience in general construction and excavation. He has served as Vice Chairman of both his local Planning Commission and Utilities Commission, and he brings specialized expertise as a geotechnical consultant.

# Greg Drolet Chief Growth Officer

Greg discovered his purpose in life a long time ago, to develop healthy leaders. He had a long career in corporate sales where he first pounded the pavement himself, managing territories spanning the desert southwest, and then training others to do the same. This is where he discovered his love of mentorship and personal growth.

As a founding member of the Maxwell Leadership Team and a Human Behavior Consultant, he leads workshops, seminars, speaking engagements, and coaches young professionals in the practical application of proven leadership methods. Greg provides this service to the USSH team because leadership is the difference maker and the deal breaker. An organization that is not growing its people is going out of business, and at USSH we place high value on our people.







#### **James Hingston**

#### Director of Development

James has spent his entire career in project management and various aspects of project development. He works with some of our largest clients on battery storage projects managing an entire portfolio. Prior to working with USSH, he spent the last 5 years coordinating the acquisition and substantial rehabilitation of existing affordable housing properties.

His experience has included overseeing completion of construction projects on time and within budget, while managing deadlines and cashflow schedules across multiple projects. Prior to this James gained professional experience in finance and accounting, and earned a Bachelor's degree in Finance, from the University of Massachusetts, Amherst.

#### Kelly McGill

#### Director of Land and Utilities

Kelly brings extensive expertise in Right of Way, Permitting, Joint Use, and Engineering across the electric utility, natural gas, telecommunications, and right of way sectors. Prior to joining USSH, Kelly spent more than a decade with Puget Sound Energy in Bellevue, WA, where he developed a deep understanding of complex infrastructure projects and utility coordination.

At USSH, Kelly serves as our in-house authority on land and title matters and is the primary liaison with host utility companies, ensuring smooth communication, compliance, and project execution. Kelly holds the prestigious SR/WA designation from the International Right of Way Association and has also contributed to public service as a City Councilman and Planning Commissioner, bringing valuable insight into municipal processes and stakeholder engagement.

### **Emily Ramos**

#### Development Manager

Prior to starting at USSH, Emily worked as an environmental consultant, focusing on solar, wind, and battery energy storage projects. She spent much of her time providing project management support, conducting land use and policy research, preparing discretionary permit packages, and authoring environmental compliance documents for renewable energy projects.

Emily has a Bachelor's degree in Physical Geography with a minor in Spatial Sciences from UC Santa Barbara.

# Olivia Bowles Associate Developer

Olivia brings a wealth of professional and technical expertise to USSH, with a strong background in environmental consulting focused on renewable energy and sustainable solutions. She has extensive experience in designing and implementing environmental remediation strategies for residential, commercial, and industrial properties in Southern California, while prioritizing sustainable, energy-efficient solutions. Olivia is also dedicated to public outreach and community engagement, actively fostering communication and collaboration with local stakeholders to address environmental impacts and promote renewable energy initiatives.

She holds a Bachelor of Science in Environmental Studies, with a minor in Spatial Sciences, from UC Santa Barbara.









# Debbie Chang Human Resources Manager

Debbie is a seasoned Human Resources Executive and Business Partner with more than 20 years of experience in Human Resources and 8 years supporting domestic and international operations and manufacturing. She has a proven track record of building HR departments for agile, fast-growing organizations in technology, biotech, engineering, R&D, and manufacturing.

At USSH, Debbie brings her deep expertise in employment law compliance, organizational development, and employee relations to help create a strong, people-focused foundation for the renewable energy sector. She is passionate about fostering inclusive, growth-oriented workplaces where employees are empowered to achieve their career goals while contributing to a more sustainable future.

## Jennifer Bonetto Director of Operations

Jennifer is a Finance and Accounting specialist who partners with CEOs, executives, and entrepreneurs to strengthen financial operations and drive sustainable business growth. With more than a decade of experience at Fortune 500 companies, Jennifer brings the expertise needed to help organizations streamline accounting systems, improve efficiency, and position themselves for long-term success.

Passionate about advancing industries that create positive impact, Jennifer applies her financial leadership to support the renewable energy sector, helping companies balance profitability with purpose as they scale. She has also shared her expertise through extensive teaching and lecturing for business groups, professional associations, and institutions such as UC Riverside, Orange Coast College, The Art Institute of California, and OWN (Oprah Winfrey Network) Studios in Los Angeles, among many others.

Jennifer holds an MBA from Chapman University.

#### Board of Advisors

# Bob Looper *Civil Engineer*

Robert D. ("Bob") Looper, P.E., is a Board Member and Founder of US Solar Holdings. Mr. Looper has been directly involved in the development and construction of over 4,500 MW of new traditional power plants in the past 20 years primarily in partnership with several large energy companies, in addition to 1,000 MW of solar project activity since 2008. Mr. Looper has over 35 years' experience working with private industries involved in the development and operation of water, power, and general civil projects. Mr. Looper led the negotiation and closed of one of the solar industry's large development asset transactions in 2010, the sale of 450 MW of solar projects to NRG Solar; NRG subsequently hired US Solar to continued evelopment of the same projects.

During the past 20 years, Mr. Looper has managed the development of several power generation projects ranging in size up to \$700 million. Project Management responsibilities have included: project siting efforts, feasibility studies, engineering design, permitting & licensing, project financing, marketing and negotiation of institutional agreements, construction management, supervision of project operations, review and analysis of existing projects, PPA negotiations, interconnection agreements, and M&A of development assets.







This balanced background in project development provides the framework for Mr. Looper toprovide strategic policy direction for project development activities.

#### Keith Latham

#### Mechanical Engineer

Mr. Latham is a seasoned energy sector entrepreneurial leader with more than 25 years' experience in mergers & acquisitions, project development, and permitting & licensing, with significant, successful team leadership in each area. He also has extensive experience with real estate development, particularly in the area of brownfields, and has a demonstrated ability to identify and create opportunities. He has worked for multiple Fortune 500 energy firms and run his own energy development consulting business.

During his career, Mr. Lathamwas responsible for the successful permitting of approximately 3500 MW of natural gas combined cycle plants (1000 MW in operation), led a solar development pipeline of more than 1000 MW (more than 175 MW in operation), and is currently leading (in a consulting role) a significant portfolio of battery storage development projects. Mr. Latham holds a degree in Mechanical Engineering from the University of Maryland, and has completed numerous classes towards an MBA.

#### Mike Elliott

#### Electrical Engineer

Mr. Elliott has routinely lead engineering units in providing power generation services throughout his career. He has served on a variety of large projects throughout the world as a Senior Project Manager. His expertise includes system planning, design, economic analysis, equipment selection, and construction management.

His responsibilities regularly include engineering/management for electrical projects and supervision of engineering staff. He has also provided written and oral testimony before governing bodies as an expert witness. Previous employment with MPE and Mooney Consulting as Senior Project Manager, POWER Engineers as Senior Engineer, David Evans & Associates as Vice President of Energy Services, and Ida-West Energy as Director of Development and Senior Project Manager. Earlier, he was Division Manager, Industrial and Energy Systems Group, for CH2M Hill, Boise.



23761 Coronel Dr. Mission Vieio, CA 92691





### **Contact Details & References**

#### **Contact Details**

Tommy Nelson
US Solar Development Holdings, LLC
23761 Coronel Dr.
Mission Viejo, CA 92691

P: 949.910.1623

tnelson@ussolarandstorage.com

Visit our website for detailed information on some of our past projects: ussolarandstorage.com

#### References

Reference contact information is available on request.















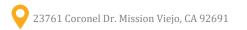




















23761 Coronel Dr. Mission Viejo, CA 92691



